

# BEFORE STARTING

## HOUSEKEEPING

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- Turn on your system's sound to hear the streaming presentation
- Questions? Submit them into the question box!
- The webinar on Twitter @ICTFOOTRPRINTeu

## SPEAKER

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**Silvana Muscella**  
Founder & CEO  
Trust-IT Services

**Frédéric Croisson**  
Manager at Deloitte  
Sustainability



# WHAT IS ICTFOOTPRINT.eu ?

ICTFOOTPRINT.eu is the 36-months **European support action** funded by the **European Commission** under the Horizon2020 in the field of energy & environmental efficiency in the ICT sector

## PARTNERS



## Supported by



EXTERNAL ADVISORY GROUP (EAG)

**We want to help European organisations becoming *sustainable* & increasing their business competitiveness!**

How?

Let's find it out in the following slides!



# WHO SHOULD BE INTERESTED IN ICTFOOTPRINT.eu?

- **Small or Medium Enterprise**
- **ICT sector companies**
- **ICT Suppliers**
- **Public administrations**
- **Standard Development Organisations**
- *...or just if you are interested in lowering carbon footprint!*







DID YOU KNOW?

# ENERGY CONSUMPTION HAS AN HUGE IMPACT ON YOUR BUSINESS

**ICT Sector**  
Accounts  
for a  
**8-10%**  
on European  
electricity  
consumption



-  **40%** PCs & Monitors
-  **24%** Mobile & Telecommunications
-  **23%** Data Centers
-  **13%** Other Energy-Intensive processes

 [Source: Gartner (2009) Gartner Estimates ICT Industry Accounts for 2% of Global CO<sub>2</sub> Emissions]

# WHAT CAN AN ENERGY EFFICIENCY STRATEGY DO FOR ME?

## Decreasing

1. Production's energy impact
2. Organisation energy impact

**Increasing**  
Your efficiency  
**Decreasing**  
Your costs

**15%**  
**SAVINGS** on  
**GLOBAL**  
**EMISSIONS** by 2020\*

\* The Climate Group - <http://www.theclimategroup.org/what-we-do/programs/SMART-2020/>

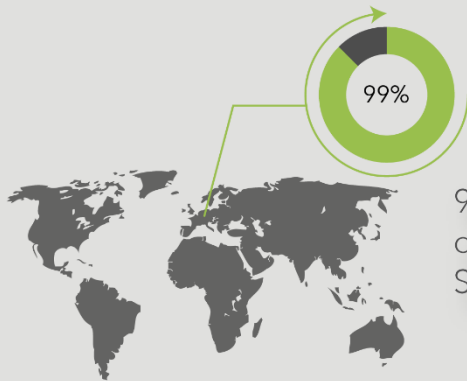
## HOW

**Calculation Methodologies &**  
**Energy efficiency Strategy**

**ENERGY EFFICIENCY  
CAN LEAD YOUR BUSINESS' GROWTH**

# ENERGY EFFICIENCY POTENTIAL IMPACT IN EUROPE

## ICT Small & Medium Enterprises in Europe

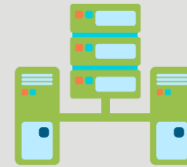


99% of European companies are SMEs

EUROPEAN WORKFORCE



SMEs employ the 70% of European workforce



**797.000**

SMEs are from ICT sector



**5.8**

million workers employed by ICT SMEs



SMEs having difficulties when trying setting up resource efficiency actions

# MEASURING & TRACKING

## WHAT ARE THE BARRIERS, AND WHAT SMEs NEED?

- ❖ **Challenges for SMEs and local authorities to assess environmental footprint of a product / service**
  - ❖ Lack of time/resource
  - ❖ Lack of incentive
  - ❖ Lack of tangible benefits
  - ❖ Lack of knowledge

### ICTFOOTPRINT.eu answers to the challenges

- ❖ **Simplicity**
- ❖ **Useful and intuitive tools**
- ❖ **Demonstrate the business value**
- ❖ **Awareness**

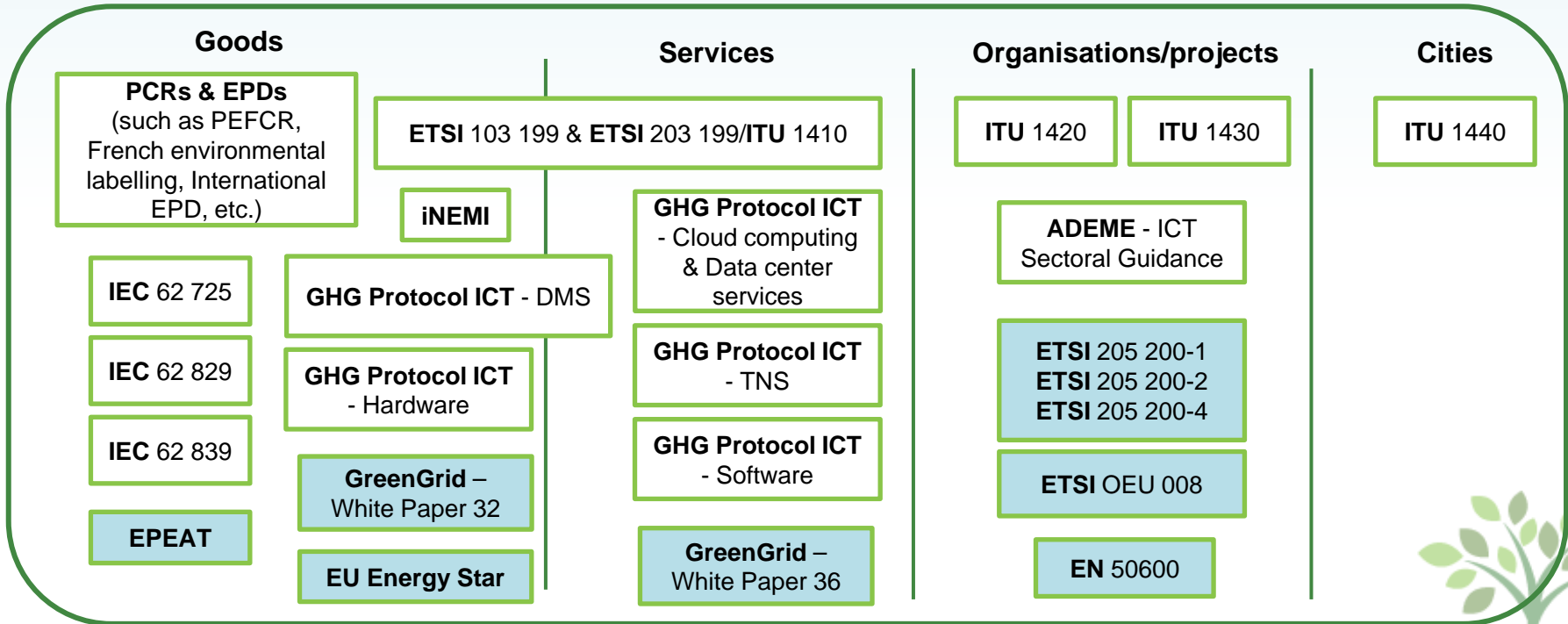


# MEASURING & TRACKING METHODOLOGIES TO YOUR BUSINESS PROCESSES

Whatever your ICT-related activity, at least one methodology exist to measure, and then to improve, your carbon and energy footprint!

*Life-cycle based methodologies*

*Other methodologies*



**VERY COMPLEX SCENARIO!**



# WHY ICTFOOTPRINT.eu & HOW CAN IT HELP YOU?

**[First] helping you to understand:**

- 🌱 **Guides, documentations, best practices & updates**
- 🌱 **Offering you clear and uniform information... for helping you understand this complexity!**

**[Then] providing you the solutions:**

- 🌱 **Help Desk (in 5 languages!) & continuous support**
- 🌱 **Easy Self-assessment tool**
- 🌱 **B2B Marketplace**



# WHY ICTFOOTPRINT.eu & HOW CAN IT HELP YOU?

**[Moreover] Lead you to a competitive advantage:**

- ❖ **Dedicated events for supplier & ICT intensive organisation**
- ❖ **Certifications & rewards**
- ❖ **Link with public authorities & policy makers (green procurements)**



# JOIN THE COMMUNITY!

Start being familiar with *sustainable* ICT today & find out the new-coming services as soon as they are online:

## Marketplace

helping practically ICT *sustainable* solution providers meet the right community of buyers

## Help Desk

a space where you can find all the answers to your questions on carbon footprint

## Methodologies

a free & easy self-assessment tool to help you understand the carbon footprint of your business – and how to decrease it!

## Success Stories

submit your story and we will **publish it online!**

**... and more to come up!**

# WHAT IS THE ICTFOOTPRINT.eu MARKETPLACE?

• The business space where *sustainable* ICT providers meet buyer's requests

Register as  
a **seller**

**ICT service providers** (so called “**sellers**”) can publish and showcase their *sustainable* products and services

Register as  
a **buyer**

SMEs, **organisations** or **public administrations** (so called “**buyers**”) can find the right *sustainable* solution for their ICT needs



# WELCOME TO THE ICTFOOTPRINT.eu MARKETPLACE



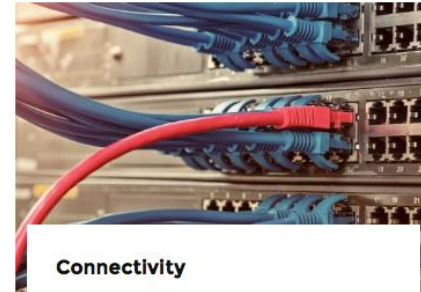
## Hardware

Is your business searching for a green solution in the hardware sector? Find here the right one!



## Software

Do you need specific green software solution for your organisation? Click here & search your green supplier!



## Connectivity

Find here the right green networking & communication solutions for your business!



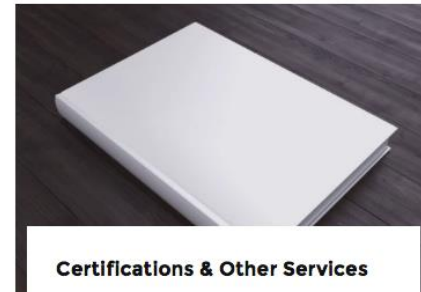
## Data Management

Do you want to find the perfect green solution for your data management system? Find it here!



## Advisory/Consultancy

Need for a consultant in green & energy efficiency solutions? Choose here the right one for you!



## Certifications & Other Services

Seeking for a ICT certification authority helping your organisation and its processes becoming green? Click here and choose the one for you or browse through the other services!

JOIN OUR MARKETPLACE



## ARE YOU A SUPPLIER?

WOULD YOU LIKE TO OFFER YOUR *SUSTAINABLE* SOLUTIONS  
TO NEW POTENTIAL BUYERS?

**Register on our web platform, IT'S FREE**  
(and it will always be!)

On ICTFOOTPRINT.eu B2B Marketplace you can:

- 🌱 Showcase all your *sustainable* solutions
- 🌱 Publish your dedicated offer to particular buyers
- 🌱 Answer directly to the buyers' request!



## ARE YOU A SUPPLIER?

### WHAT IS THE MINIMUM CRITERIA TO JOIN THE ICTFOOTPRINT.eu MARKETPLACE?

- For goods: proposing goods more *sustainable* than average ones  
For services: proposing services which deliver carbon and energy savings to your clients
- A specific statement of your commitment for a *sustainable* approach in your company's mission profile

### ARE YOU A EUROPEAN SME?

**You have the perfect profile!**

...but also not-European and/or large companies & enterprises are welcome to the ICTFOOTPRINT.eu marketplace



# ARE YOU AN SME?

**WOULD YOU LIKE TO INCREASE YOUR COMPETITIVENESS?**

**Register on our web platform, IT'S FREE  
(and it will always be!)**

**On our Marketplace you can**

- 🌱 Publish your request for *sustainable* solutions for your particular needs**
- 🌱 Search within the solutions offered by various suppliers  
...and much more!**





# QUESTIONS

**ENERGY EFFICIENCY FOR BUSINESS IS MORE THAN  
COMPLEX, BUT WE ARE HERE TO HELP YOU!**

- 🌱 **Send us your request, we'll do our best for you!**  
**[contact@ictfootprint.eu](mailto:contact@ictfootprint.eu)**
- 🌱 **Understand how to start & be always updated**  
**[ictfootprint.eu/user/register](http://ictfootprint.eu/user/register)**



# THANK YOU!

## STAY TUNED

‘Cause the future is *sustainable!*

[www.ictfootprint.eu](http://www.ictfootprint.eu), everything's there!

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